


# Curriculum Vitae Europass

## Personal information

**CANTONE SARA**

 omissis

omissis

 omissis

 omissis ; PEC: [omissis](mailto:omissis)

 omissis

**VAT:** omissis

## Working Experience

	<b>Dates</b>	2020 – ongoing
	<b>Position</b>	Consultant
<b>Main activities and responsibilities</b>		Support to technical-administrative coordination activities for research projects funded at national and EU level, with specific focus on the EU-funded projects.
	<b>Employer</b>	<b>Novamont S.p.A. - Novara</b>
	<b>Sector</b>	Industrial manufacturing of biodegradable and compostable materials, chemicals, and intermediates from renewable sources; Green Chemistry; Bioeconomy.
	<b>Main acquired skills</b>	Proposal writing, Project Management, Strategic Planning
	<b>Dates</b>	2018 – ongoing
	<b>Position</b>	Consultant
<b>Main activities and responsibilities</b>		Within the “Inspire” business unit, ideation and implementation of assessment, training, and coaching tools and materials to support industries and managers in the formulation and deployment of an Innovation Plan.
	<b>Employer</b>	<b>T&amp;B Associati Srl - Trieste</b>
	<b>Sector</b>	Business consultancy; Management consultancy
	<b>Main acquired skills</b>	Innovation Management; Innovation strategy; Business processes
	<b>Dates</b>	2018 – ongoing
	<b>Position</b>	Project Manager – POWERBIO (H2020 RUR-09-2018) <a href="https://power4bio.eu/">https://power4bio.eu/</a>
<b>Main activities and responsibilities</b>		Coordination, planning, monitoring and execution of activities, respecting the timing and expected results of the project implementation plan. Dialogue and collaboration with project coordinator and partners. Dialogue and engagement of stakeholders (especially policy makers of Italian regions), support to the development and implementation of regional bioeconomy strategies.
	<b>Employer</b>	<b>Cluster SPRING</b> – Sustainable Processes and Resources for Innovation and National Growth - Milan
	<b>Sector</b>	Bioeconomy, Research and Innovation, Technological Transfer, Sustainable business models,
	<b>Main acquired skills</b>	Coordination, Networking, Management, Transfer of good practices.

	<b>Dates</b>	2018 – ongoing
	<b>Position</b>	Consultant
<b>Main activities and responsibilities</b>		<ul style="list-style-type: none"> <li>• Preparation of the 3-years Action Plan of Cluster SPRING, following the guidelines of MIUR (Ministry of Education, University and Research). Desk analysis, stakeholder's engagement, time planning, financial planning.</li> <li>• Participation to National and European working tables; Coordination and management of the Cluster's working tables to develop value chains in the field of bioeconomy.</li> </ul>
	<b>Employer</b>	<b>Cluster SPRING</b> – Sustainable Processes and Resources for Innovation and National Growth - Milan
	<b>Sector</b>	Bioeconomy, research, innovation, technological transfer
<b>Main acquired skills</b>		Coordination, dialogue, management, planning, cluster managing, strategic planning, support to business development, networking.
	<b>Dates</b>	September 2015 – November 2019
	<b>Position</b>	Research Broker
<b>Main activities and responsibilities</b>		Recognition of Research groups' competences and matching among projects ideas and financing opportunities at European, National, and Regional level. The activity was conducted for the Physical Engineering area (Departments of Architecture and Engineering, Chemistry and Pharmaceutical Sciences, Mathematic and Geosciences, Physics). Participation at working groups at national and European level, strategic analysis, organization of info-days on funding programmes and calls.
	<b>Employer</b>	<b>University of Trieste</b>
	<b>Sector</b>	Research
<b>Main acquired skills</b>		Organization, networking, project management
	<b>Dates</b>	2010-2011
	<b>Position</b>	Consultant
<b>Main activities and responsibilities</b>		Consultant for technology transfer mainly focused on possible spin-offs of the University. Revision of the University's spin-off guidelines, analysis of BPs of possible spin-offs. Analysis and presentation of procedures and management of R&D investments of different Italian regions in order to prepare a proposal for FVG Region. Tutor for the 2011 "Start-UP Initiative Competition": selection of spin-off proposals
	<b>Employer</b>	<b>ILO – Industrial Liaison Office, University of Trieste</b>
	<b>Sector</b>	Technology transfer
<b>Main acquired skills</b>		Business analysis, business planning
	<b>Dates</b>	December 2008 – March 2015
	<b>Position</b>	Founder, Chief Operative Officer
<b>Main activities and responsibilities</b>		Company management, coordination, dialogue with investors
	<b>Employer</b>	<b>SPRIN S.p.A.</b> - Trieste
	<b>Sector</b>	Biocatalysis, green chemistry
<b>Main acquired skills</b>		Company management, Coordination, Operational Organization and Management, Business planning.

## Education

Dates	2005 - 2008
Qualification awarded	<b>PhD in Pharmaceutical Sciences</b> "A new conception of polymeric supports for the solid phase peptide synthesis: rigidity and porosity as determinant factors for the success in industrial applications" (10.03.2008)
Principal subjects covered	Laboratory activities (organic synthesis, purification acc.), instrumental analysis (HPLC, GC, FT-IR), data analysis and interpretation. I worked in strict contact with Resindion s.r.l., a polymer industry involved in the project that partially financed my PhD; and with the FT-IR laboratory of Elettra-Synchrotron of Trieste for the analysis of the polymeric beads.
Organization	University of Trieste
Dates	1998 – 2004
Qualification awarded	<b>Five years degree in Pharmaceutical Chemistry and Technologies</b> with the thesis: "Activity and stability of penicillin G amidase in ionic liquids" (17.11.2004)
Principal subjects covered	Organic chemistry, physical chemistry, pharmacology. Enzymatic synthesis, biocatalysis, enzyme immobilisation, ionic liquids. HPLC analysis, collection and interpretation of data.
Organization	University of Trieste

## Other Education and Training

Dates	December 2014 – May 2015
Title	<b>Master MBSDr (Managerial-Business Skills Development for Researchers)</b>
Principal subjects covered	MBSDr (Managerial-Business Skills Development for Researchers), organized by Co Bik – PACINNO (Platform for trans-Academic Cooperation in Innovation) The main aim of the MBSDr program was to develop the managerial and entrepreneurial skills of R&D professionals as individuals, and consequently improve the functioning of their teams and organizations. The course is organised in 3 blocks: Block 1: Business functions and processes in R&D organizations (11-14/12/2014) Block 2: Business environment (08-11/01/2015) Block 3: Management skills development (May 2015)
Organization	Co Bik – PACINNO (Platform for trans-Academic Cooperation in Innovation) – Ajdovscina (Slovenia)
Dates	April 2014 and June 2014
Title	<b>Intesa San Paolo Start-Up Cleantech initiative 2014: Boot Camp</b>
Principal subjects covered	Class and one-to-one lessons from Joe Petillon (Managing Director Banner Ventures LLC) and Bill Barber (President and co-founder INCube S.r.l), on pitching techniques. Final pitch in front of investors to present the business idea.
Organization	Intesa San Paolo - Milan

## Presentations, Projects, and Other Activities

2012 – 2015: “REFINE: REnewable FunctioNal matERial – Training material scientists for a sustainable polymer industry” – FP7-2011-ITN-MSCA (EU contribution € 219.084,00) – LEAR and Scientific coordinator for SPRIN S.p.A.

2010-2012: “Nuove tecnologie di immobilizzazione su carrier polimerici e studio della stabilità operativa” - POR FESR 2007-2013 (Contribution: 186.717,96 €) – Project Manager for SPRIN S.p.A.

2010: “New.Co:Sprin Srl”, L.R. 4/2005 “Bertossi” (contribution: 98.000,00 €) – Financial reporting for SPRIN S.p.A.

March 2019, Bruxelles – SCAR BSW and BBI JU SRG joint workshop “[Advancing the creation of regional bioeconomy clusters in Europe](#)” – Invited speaker

May 2019, Trieste - [Bioeconomy and Bio-based Industry for the Rural Renaissance of Regions \(3BiR3\)](#), in collaboration with Friuli Venezia Giulia region. Member of the Organizational Committee, chair, and speaker

February 2015, Udine - Congress “*Donne, Imprese e Innovazione per la Crescita Inclusiva*”. Invited speaker

October 2014, Milan - *Future Camp Europe: Biotech*, Milan. Member of the Organizational Committee and speaker

June 2014, Ajdovščina - *Entrepreneurship in Life Sciences*. Invited speaker.

## Personal skills

**Mother tongue** Italian

**Other language**

Level (*)	Understanding		Speaking		Writing
	Listening	Reading	Spoken interaction	Spoken production	
<b>English</b>	B2	C2	C1	B2	C1

(\*)[Common European Framework of Reference for Languages](#)

## Technical skills and expertise

Office (Word, Excel, Power-point)  
Project Management, Business planning, Strategic planning, Market analysis

Le informazioni contenute nel curriculum sono rilasciate ai sensi degli articoli 46/47 del D.P.R. 445/2000.

Autorizzo il trattamento dei miei dati personali ai sensi del Regolamento Europeo (G.D.P.R. 2016/679).

## Signature

L'originale compilato e sottoscritto è depositato presso gli Uffici dell'Ente